# NEWSLETTER from the Astrology Center of America / AstroAmerica.com

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ARCHIVE

# **Be a Professional Astrologer & Make Lotsa Money!**

o you've just read your first good left-hand side of the rear seat of his car, Astrology for Dummies was an excellent choice) & you want to make it a career. You're not the first. Here' some useful advice:

Natal readings aren't the way to go. Lots of reasons. 1. There's just not that much demand for it. 2. For the number of readings you can expect in a week, you have to charge \$250 - \$350 per reading, and not that many people want to pay that much. 3. They're exhausting, grueling set pieces. But try it. Most people give up in 6-12 months. Robert Blaschke wrote the ultimate guide to life as a self-employed natal chart reader. **Noel Tyl** offers single-shot advice.

What makes money in astrology? Horary makes money. People have questions. Horary gives answers. You set up the chart for the moment you hear the question, you study it until the answer emerges. Once you get the hang of it, most questions won't take more than 15 minutes of your time. From start to finish, 30 minutes with the client. What's that worth? \$50. You can see upwards of a dozen clients a day. Do the math.

If you're good - which means, right clients will remember & come back. They will, dumbfounded, tell their friends, the best advertising there is.

Questions like, Who stole my money? Should I buy a new house? Is my spouse having an affair? Should I send my kid to college?

And these aren't abstractions. My favorite example is a cheating husband. One fine evening, out with his secretary, he has lost his wedding ring. His wife already suspects. It's now 12:30 am & he's desperate & you're his only hope. If you can tell him to look on the are rarely short of clients - or income.

book on astrology (Rae Orion's | next to the door, and if he finds the ring there, he will be your friend for life.

> Is this moral? No, it's not moral. Not at all. A lot of horary is like that. You have to be okay with it. That's part of your job.

> But learning horary can be hard. It's not for everyone. It's eluded me, and I once edited William Lilly's famous book. For those of you who have the resources, you might consider a teacher. Among the good ones, John Frawley, J. Lee Lehman, the late Olivia Barclay's Qualifying Horary Diploma Course (now run from Tokyo), Gilbert Navarro (no link), Carol Wiggers. Indeed, horary is such a powerful tool, and such a fundamental use of astrology, that I am hard-pressed to suggest any other kind of astrological teacher.

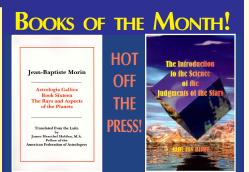
> UT, fear not. There is a halfway-house, halfway between the bot-D tomless pits of natal reading, and the dizzying heights of horary. What is this twilight zone?

> It has become known as the Consultation Chart. Which, before it was a book by Wanda Sellar, was a technique employed by the famous Evangeline Adams. You turn the client's natal chart until the ascendant becomes the rising degree for the moment of the client's arrival. I.e, you make an horary chart of his natal. The natal house that contains the ascendant of the moment becomes the topic at hand. You then steer the discussion in that direction.

> If the ascendant turns up in the 7th house, it's a partnership, or a thief. If in the 6th, a matter of health, or his pet, or his diet. In the 5th, pregnancy or romance. In the fourth, his house, etc. I am certain Lilly would have used this trick, had he had clients with birth data.

Astrologers who use these techniques

Email Dave@astroamerica.com



#### Two new translations by James Herschel Holden

Astrologia Gallica Introduction to the **Book 16: ASPECTS** Science of the Stars - Jean Baptiste Morin. You would Known in the West expect Morin to have as Zahel or Zael, a comprehensive, unique concept of Horary & Electional aspects, and he does. astrology. Widely Applying, separat- copied by medieval ing, orbs, combustion, benefic, ma- ing Willlefic, anti-scions & iam Lilly. much more. An essential addition to unique the series. \$21.95 details. In stock now!

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### On the **AQUARIAN AGE** Part 11: A Do It Yourself Guide to the Ages

As I mentioned at the very beginning of this series, I was initially inspired. The wrong idea became the catalyst to the right one. Then I formulated rules & can now "read" any Age whatever.

As I've read so much about the Aquarian Age this and the Aquarian Age that all of it Piscean-soaked drivel - I thought I would pass on the secret. It's not a really big secret.

The wrong way is to apply Piscean ideals ("peace" & "brotherhood") to some murky "New Age" concept. (continued)

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## **Do it yourself guide to the Ages** *continued*

It upsets & depresses me that so many still think the Aquarian Age will bring an era of peace & tranquility & brotherhood, when the reality has been George W. Bush and war. But enough of this.

<u>Ages are overgrown signs</u>. They may be interpreted precisely as signs are interpreted. Only writ large. Here's how you do it. Let's take Pisces as an example:

Take a blank chart wheel. Put Pisces on the ascendant.

What planet rules Pisces? Jupiter. Put him in the first house.

What planet is exalted in Pisces? Venus. Put her in the first house.

What planet is in fall? Mercury. Put it in the first house.

Now ask some simple questions.

QUESTION: Will religion be prominent in the Piscean Age, yes or no?

A<u>NSWER</u>: Jupiter & Pisces together, my heavens, yes.

**Q.** Will there be art?

A. Venus exalted, yes.

**Q.** Will there be great scientific advancements?

A. Mercury in fall, no.

Every Age may be defined, in rudimentary form, in this fashion: By the planets which rule, are exalted, or in fall or detriment.

So what about Aquarius? Take out another blank chart wheel.

Put Aquarius on the Ascendant.

The planet that rules Aquarius? Saturn. Put him in the first house.

The planet in fall? The Sun. Put him in the first house.

The exalted planet? Some say, Mercury. Put it in the first house.

Let's ask the same questions as before:

**Q.** Will there be religion?

**A.** Well, maybe, but it won't be prominent, because Jupiter is no longer the ruler.

**Q.** What kind of art?

**A.** Ugly art. Venus is no longer exalted, and Saturn rules overall.

**Q.** Will we be smart?

**A.** With Mercury exalted, the harder we work, the smarter we will be.

But these are Piscean questions. We asked Piscean questions because Pisces was our frame of reference. Until we did this

exercise, we did not know we had a Piscean framework. Now that we do, we should find a way of asking Aquarian questions.

The easiest starting point, I think, is to contrast Piscean planets with Aquarian planets. When we do, we see immediately that Mercury is common to both. Debilitated in Pisces, exalted in Aquarius.

Crude astrological symbolism tells us that Pisces means stupid & that Aquarius means smart.

Was that true? 1600 years after the birth of Christ (Year Zero of Pisces for many) or 2000 years after Plato (my suggested start for Pisces), Galileo dropped balls off the Leaning Tower of Pisa - his hometown, by the way - and established that gravity is a universal constant. This is the best mankind could do after 1600 years?

B Y 1953, forty years after my suggested start of the Aquarian Age in 1913, there were coast-to-coast TV broadcasts in the US. There were hydrogen bombs. Both of these were inconceivable only a few decades before. There were also computers and rocket ships & airplanes, but these had long been anticipated.

So we've established the Aquarian Age as smarter than the Piscean, and also why.

Now, let's think about the fundamental differences between a Jovian age (i.e., Jupi-ter), and a Saturnine one.

A Jupiter age will be expansive. A Saturn age will be restrictive.

A Jupiter age will be universal. A Saturn age will be specific.

A Jupiter age will point to the sky as the ultimate source of whatever it is that we want.

A Sat<mark>urn age will ask us to make do with what we've got.</mark>

A Ju<mark>piter age will be fun.</mark> A Saturn age will not.

We make this contrast specific by considering the Ages in question.

Pisces is formless and shapeless, mutable & feminine. It is watery, suggestive & highly sensitive.

Aquarius is fixed, masculine, outgoing, collective. It is airy & tends to get into ruts.

Jupiter, as ruler of Pisces, amplifies the shapelessness, the sensitivity, the emotional nature of the underlying sign.

Saturn, as ruler of Aquarius, emphasizes

ideology, as ideology is a feature of fixed air. While Saturn is imposed rules, Aquarius is willful ignorance of those rules.

So let's go back to our first **Question:** Will Aquarius be a religious age, as we knew Pisces to be?

**Answer:** Without Jupiter's access to the ultimate Godhead (whomever & whatever that may turn out to be), all Saturn can give us are rules, without hope of salvation. Aquarius is therefore not a religious age.

The Sun traditionally rules individual human beings. Debilitated in Aquarius, we would expect individuals to have little value in Aquarius, and, indeed, this was noted by Charles Carter as far back as the 1920's. Instead, we have the opposite, the collective. As in, Communism. Behold: Our analysis has produced Aquarius.

This is not the place to discuss the universality of democratic forms of government as they are expressed by the various Ages, invariably towards the end of their respective terms. Instead, let's apply what we've learned to discover the fundamentals of other ages.

How about Taurus? Venus is the ruler, Mars is in detriment, the Moon is exalted. It's fixed earth.

Is there art? Yes. Venus is ruler, but with the exalted Moon, the art is the cheap & common sort. Nothing very much gets done, in part as both Taurus & Venus are lazy, and in particular, Mars is weak. Which means that although beauty is held in high esteem, not very much art actually gets made. Which, by the way, archeology has proved.

**HEN** a Taurus age goes wrong, it can go wrong in fundamental ways (earth) & then stay that way for a very long time (fixity). With a prominent Moon, people are likely to be deeply instinctual, which means they can easily read the thoughts & feelings of others. This may make them better-behaved, as they will know when someone is fibbing. In Taurus, the female, earth-based religions and cultures of the earlier Cancer age are revived, at least initially, as these are still dimly remembered when Taurus commences. With the Moon as a common link, it is easy for Taurus to fall under the spell of the earlier Cancer.

You want another age? Okay. How about Sagittarius? Mutable. Fire. Jupiter rules. Mercury is in fall. The south node is exalted.

Of the Age of Sagittarius, you could say, dynamic, expansive, optimistic, easygoing, unstable, and a complete & welcome change from the horrors of Capricorn. (Or at least, relief from the unending work of Capricorn.) But notably not bright. With Jupiter's disdain for detail, with Sagittarius's natural enthusiasm and, with the south node exalted, the Age has a tendency to blunder & to be unlucky overall.

At length there comes a reaction, a drive for "reality" & by this you will know that the Age of Scorpio has arrived.

**CORPIO** is fixed water. Ruler: Mars. Detriment of Venus. Fall of the Moon. Scorpio is intense. Scorpio is about absolutes. Life and death. Blood. It is a brutal, uncaring period of time. It seems to me that many will die of self-inflicted, ceremonial wounds.

And again the world wearies. Why is one person's sacrifice, one person's actions, so important? Is there not another way, a better way? Could we try to help one another? And so we come to Libra

Libra is cardinal. After the single-track intensity of Scorpio, other paths, other choices, beckon. People are free to do things again. Venus rules. Beauty returns. Saturn is exalted. People are rewarded for doing the right thing. The Sun is in fall: Individuals practice the Golden Rule. They defer to others.

On the other hand, this idealistic Age is plagued by wars. People manipulate others to get what they want. The nastier the wars, the better the art, but, on the other hand, war destroys art, so the more war, the more destruction. The overall goal is good, the means lacking.

There are other Ages, but the patterns are clear. I have sketched Capricorn elsewhere, and, of course, this series is all about Aquarius. I might get to Aries, Gemini, Cancer, Leo, Virgo some other time, or perhaps some inspired person will beat me to it.

Overall, it seems to me that Pisces, for all its horrors, might well have been the best of them all. So, looking back, some notes of appreciation:

Yes, it was a mutable mess, especially in Europe. The Dark Ages were a nightmare. Pisces really did start with nothing. No abilities, no talents, no helpful characteristics. Despite the great talents & tireless efforts of men like Charlemagne, it collapsed, again & again, into the worst possible chaos. Yet, when it finally congealed & started to arise, sometime after 1000 AD, it could not be stopped. The combination of Jupiter and Venus in the transcendental sign of Pisces produced the greatest art of the entire cycle. Art that transfigures, art that ennobles. It will be hard to go back to the merely pretty.

Pisces also produced a religion, Christianity, that was unlike anything seen previously. No discussion of Pisces can be complete without at least a passing glance at its most unique and precious creation: The Church.

With the exception of Christianity, religions had previously been of one of two sorts:

The first were religions that relied on the sacrifice of some animal or other, combined with magical ceremonies, with the specific aim of improving its group's fertility, strengthening the group's ability to fend off hostile invaders, ensuring favorable weather, etc. Adherents of these religions believed absolutely in their effectiveness, which means that it is not for outsiders, like myself, to judge the Aztec's need for human sacrifice. These are group-oriented religions. They offer little, if anything, for individuals.

Then there are philosophical religions. Religions that set rules and offer guidelines, often quite detailed & in many places, even petty. Such religions materially assist individuals in the management of their daily lives. These religions include Islam, Buddhism, Confucianism and many others.

Hinduism is unique in that the head of the household is the family priest. He (though when females head a household, the duties are conferred upon them) tends the family shrine, looks after the overall well-being of the family, with particular emphasis on the male head - and here it was that females, in general, lost out.

Christianity took this a giant step forward by the reintroduction of the village priest, equipped with a range of sacraments designed expressly to enhance individual human evolution.

**T** was called "salvation" and it was dressed up in the most ugly garb ("do what we tell you, or go to hell!"), but at bottom, it was a voluntary taking of sacramental energies that, slowly but surely, enhanced & developed the individual along his or her own, unique lines.

After roughly 1000 years, enough individuals had been through enough lives wherein they partook of the **Host**, on a weekly or even daily basis, that they had developed themselves to a point where they could lead Europe out of its Dark Ages.

There is a point that needs to be made clearly: Prolonged exposure to the Church did not make these people "holy". It did not make them clerics. It did not make them craven, god-fearing fools.

Instead, it made them better accountants. Made them better butchers. Better farmers. Better soldiers, better petty thieves, if that's what they wanted to be. Stand back and look at Europe over the past 2000 years, see it as a Church-pervaded, Host-soaked area of the world, and it is clear that something extraordinary happened there, and that something extraordinary was most likely the Church itself.

**OLLECTIVELY**, the Host did not make Europe "good" in any sense of the word. It merely made it the world's powerhouse. Goodness it had to find on its own. The same process is currently underway in Latin America and parts of Africa. Latin America should start to bear fruit in roughly 500 years, Africa in maybe 800.

But over the centuries the European Church fell into corruption and at some point there was a Luther, and a break. And if there was one break, there could be others, breaking away from the break away point. The heart of Christianity will always be its sacramental religions - the Catholics, Lutherans, Anglicans, etc.

This experiment in human evolution was unique to Pisces, though looks set to continue in Aquarius.

No other age is capable of scaling such astonishing heights, or maybe it's just that I'm a Piscean at heart.

More can be said about how Christ exploited Pisces for the overall good of mankind. So many people have a negative attitude towards the Church, and everybody, absolutely everybody, has such confusion about Christ (who he was, why he was, what he did), that a few comments to the contrary might be of interest. If I can't think up anything else, I might dare this for the next time.